



The BACW's Bidding Commission hereby presents question made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

1. **Question** – *Does the bidding allow the participation of Brazilian company (CNPJ), without a subsidiary or formal registration in the United States?*

ANSWER: *The IFB does not preclude the participation of any Company, however, the payment shall be made to a US Bank in USD Dollars. Furthermore, the Company must have a US Cage Code and shall fulfill the requirements as per item 5 of the IFB 184146/CABW/2018.*

2. **Question** – *In view of the requested documentation, if the participation of a Brazilian company is allowed, the requested documents that only companies registered in the U.S. have, can be provided by a representative or a partner/ third party? If so, how can this be done? Should the documents of the 02 companies appear in the qualification documents envelopes? Or just the Brazilian company's?*

ANSWER: *As per Item 2.2.6 of the IFB 184146/CABW/2018 the participation of a Consortium or Joint venture is not allowed. Furthermore, sub-contracting is foreseen on Clause 12 of the IFB. Based on that, the prime contractor (contracted party) shall submit the qualification documents.*

3. **Question** – *How will the mode of participation and judgment be : Will the best Proposal or there will be rounds of bids?*

ANSWER: *As per item 10.2 of the IFB 184146/CABW/2018 the bid shall be awarded to the bidder(s) offering the LOWEST TOTAL PRICE PER MODULE.*

4. **Question** – *Will payment be made in Brazil or in USA?*

ANSWER: *The payments shall be made to a US BANK in USD Dollars.*

5. **Question** – *How will the invoice be in USD and the company located in Brazil, how will the conversion be ? Will it be done by the day of collection or the day of payment?*

ANSWER: *The payments shall be made to a US BANK in USD Dollars.*

6. **Question** – *Will freight be prepaid or collect?*



ANSWER: *Prepaid. In accordance with the Item 3.1.2 of the Basic Project 22/MAT/2019:*

“3.1.2 COSTS included in the MODULES are the CONTRACTED PARTY’s responsibility, and the TOTAL AMOUNT quoted by the bidders shall include:

- a. Supply of the Container(s).*
- b. Ground transportation for the container to the BACW’s Warehouse and then from there to the loading port terminal.*
- c. Custody and safekeeping of container, until its unloading onto a vessel.*
- d. Customs clearance, at the loading port terminal.*
- e. WHARFAGE and cargo insurance, at the loading port terminal.*
- f. Cargo insurance costs, up until uploading of cargo unto vessel, including insurance for road transport and storage in waiting stations at the loading port terminal.*
- g. Maritime transportation for the container.*
- h. Delivery of the original BL and HBL to the CTLA.*
- i. Fees and taxes, affecting the amount charge in the INVOICE by the CONTRACTED PARTY.*
- j. DEMURRAGE charged for the first 10 days at the unloading port terminal.”*

7. **Question** – *The value per Module should cover all costs, from the collection (of the container) to the container's attraction in Brazil: the expenses in Brazil related to international transport (deconsolidation / THC / capatazia, others) at first are not included and will be charged by the agent in Brazil. What will this payment be like? Paid by the Air Force as a refund to the contracted party?*

ANSWER: *Except for the Item 3.1.2 of the Basic Project 022/MAT/2019, all the costs shall be paid by the Brazilian Air Force (CTLA in Brazil).*

8. **Question** – *Payment will be made 30 days after receipt of the container(s) at the Air Force Base (CTLA). If there is any delay in this receipt other than the responsibility of the contractor, what is the deadline? Question – Example: for any reason does not occur the clearance in Brazil and the cargo is stopped for 3 months in the Port Terminal, can the contractor invoice and receive?*

ANSWER: *Yes, the company shall get paid, as long as the delay was not caused by an incorreced procedure by the Contracted Company.*

Notwithstanding, In accordance with the Invitation For Bid 184146/CABW/2018 item 32.1, *Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*



Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to con@cabw.org and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to [**con@cabw.org**](mailto:con@cabw.org)

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>